JOB TRAINING WORKS, PAYS, AND SAVES

Study shows that in one year, graduates of 12 non-profit, community-based, job training programs yielded:



76% **Employment rate**

JOB TRAINING WORKS.



675% Increase in total annual earnings

JOB TRAINING PAYS.



80% Reduction in TANF (cash assistance)

JOB TRAINING SAVES.

INDUSTRIES GRADUATES WERE TRAINED AND HIRED IN:



ADMINISTRATIVE SUPPORT

Call Center Representative Customer Service Representative Office Services Assistant



BUILDING MAINTENANCE Technician



FINANCIAL SERVICES

Accounts Payable Bank Teller/Head Teller Customer Service Representative Personal Banker



HEALTH CARE

Certified Nursing Assistant Patient Registration/Coordinator Pharmacy Technician



HOSPITALITY

Food/Banquet Server Front Desk Agent Prep Cook Room Attendant



HUMAN SERVICES

Direct Care Associate



PROPERTY AND CASUALTY INSURANCE

Insurance Customer Service Support

JOB TRAINING WORKS.

84%

OF PARTICIPANTS COMPLETED PROGRAMS

76%

OF GRADUATES GAINED NEW EMPLOYMENT

JOB TRAINING PAYS.

TOTAL EARNED ANNUAL INCOME PRE-JOB TRAINING

INCOME POST-JOB TRAINING

TOTAL WAGE INCREASE OF GRADUATES

"TDBank benefits tremendously from working with the Asian American Civic Association's Careers in Banking and Finance Training Program. They send us well prepared candidates for hire, saving us time and money in recruiting."

MARK M LUSSIER, **EMPLOYER, ASSISTANT** VICE PRESIDENT, **ALLSTON TD BANK**

JOB TRAINING SAVES.



TOTAL REDUCTION IN PUBLIC ASSISTANCE

515%

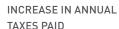
TOTAL ANNUAL **NEW TAXES PAID**

\$543,979



INCREASE IN ANNUAL SAVINGS FROM REDUCTION IN PUBLIC ASSISTANCE

\$1,397,742



\$1.9 Million TOTAL SAVINGS ANNUALLY

PRODUCED BY JTA IN PARTNERSHIP WITH ROOT CAUSE







The Job Training Alliance (JTA) is a network of community-based workforce development organizations providing job training and employment assistance to low-income individuals in greater Boston. JTA commissioned RootCause, an independent, nonprofit management consulting and research firm, to conduct a third party Return on Investment study to document program outcomes and impact.

This study was funded by a grant from SkillWorks.

For more information, visit www.jobtrainingalliance.org and www.rootcause.org.

Participating programs were delivered by:

ASIAN AMERICAN CIVIC ASSOCIATION BEST CORP. CAREER COLLABORATIVE **COMMUNITY SERVINGS** INTERNATIONAL INSTITUTE OF BOSTON JVS BOSTON MORGAN MEMORIAL GOODWILL **OPERATION ABLE** YMCA TRAINING, INC.